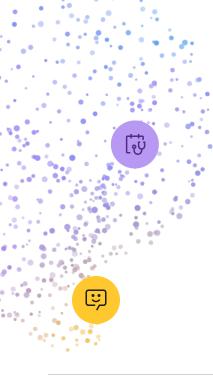




Report

# Al at the doctor's office

What patients really think



### Are we ready for Al?

Al is already reshaping healthcare. But no matter how advanced technology becomes, care will always be personal. That's why it's critical to understand how patients feel about Al: what makes them uneasy, what earns their trust and what they expect from the people providing their care.

So, we asked 2,000 patients how they really feel about AI at the doctor's office. Their responses are layered and nuanced, not just about what gives them pause but also about what helps them feel seen, heard and supported.

Because when Al is introduced thoughtfully, it doesn't replace the human connection — it reinforces it.

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#### Survey methodology

Talker Research surveyed 2,000 Americans who've been seen by a doctor within the past year; the survey was commissioned by ModMed® and administered and conducted online by Talker Research between Dec. 2 and Dec. 6, 2024.

### What patients want

#### The buzz outside the echo chamber

Al might be dominating industry conversations, but what do patients think about practices inviting it into their appointments? A strong majority say they're open to Al at the doctor's office if it leads to better experiences, including reduced wait times, more quality time and improved care overall. Many are quite comfortable with Al taking on lower-stakes tasks like scheduling, reminders, check-in and prescription refills.



Over half of us prefer Al in the doctor's office if it leads to a better experience.

#### Especially if that experience includes ...

More quality time with our doctors

**57**%

Better care

60%

#### Patients feel most comfortable with Al

41%

25%

Scheduling appointments and sending reminders

**33**%

Supporting patient check-in

Lean into AI for administrative assistance, especially pre-appointment. It meets patients where they are, all while lightening the load on staff.

Make it

real

Assisting with prescription refills

#### Care over clicks

Even with Al's streamlining potential, patients would prefer that their doctors prioritize personal connection over technology. Often, the limited time providers have available is consumed by documentation, highlighting the need to balance technological efficiency with meaningful human interaction.



Can you spend more time with me and less on your computer?

#### Especially considering...

**77**%

of us report spending less than 15 minutes with our doctors 28%

of us report that our doctors spent 7–12 minutes of our visit focused on documenting



Stop clicking, start connecting. With Al-powered ambient listening solutions, documentation happens in the background while you speak face-to-face with your patient, saving you time and building trust in the moment. Leverage Al to help create space for deeper connections, clearer communication and a better experience for everyone in the room.



# How to use Al responsibly

#### The Al-generated elephant in the exam room

With some of the conversation around AI focused on accuracy and its potential to hallucinate — generating false or misleading information — it's not surprising there are real concerns about its use, especially in healthcare. The survey found that a significant majority of respondents prefer robust safety standards for AI used in clinical settings. Additionally, nearly three-quarters of patients believe it's crucial to know the source of data used to train AI models.



Data quality is extremely important to us.



#### Especially considering...

Make it real

**83**%

of us want safety standards in place (and **61**% of us strongly agree) **72**%

of us want to know the source of the data used to train Al models (and **43**% of us consider this very important)

Choose industry-certified solutions for compliance and reliability, and ensure your Al systems are rigorously tested and validated.

# How to talk to patients about Al

#### Sharing is, in fact, caring

Patients overwhelmingly desire transparency when it comes to Al in healthcare. They expect clear communication about Al's role in diagnosis, treatment and even follow-up care. While a conversation with their doctor is preferred, patients are receptive to learning about Al usage from a wide variety of touchpoints — be they digital, visual or written on the wall.

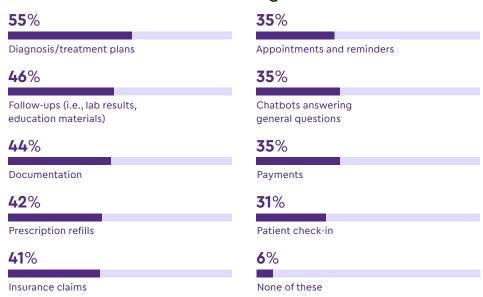
### **81**%

of us want to be informed if AI is used during our appointments



Patients want to understand how AI supports their care, so transparency matters. Identify which communication channels make the most sense for your practice, from in-person conversations to digital or in-office materials. Additionally, make sure your staff is clear and consistent when discussing AI with patients.

#### We want to know if Al is being used for ...



#### Here's how we want to be informed ...

40%	16%
A conversation with the doctor or staff	A chatbot that clearly states or advertises it's an Al
<b>31</b> %	14%
A notification form that requires a patient signature	Brochure
27%	12%
Doctor's office website	Not sure
26%	0%
Doctor's office patient portal	Other
18%	

A poster on the wall at the practice

6 • ModMed • Al at the doctor's office

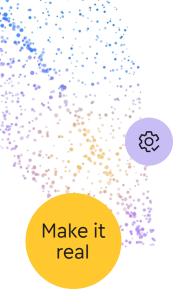
# Which applications to bring in first

#### Cents and sensibility

With 1 in 4 patients reporting they aren't comfortable with any Al-related financial tools, trust remains a major concern. Still, some patients are more open to its use in specific areas, such as identifying billing errors, assisting with denied claims and facilitating approved payments.



We have mixed feelings.



Start by implementing AI to support back-end financial operations, like flagging billing errors before claims are submitted, assisting with appeals or following up on insurance claims. Consider patient-facing payment support down the road as patients' trust in AI grows.

#### Especially considering...

of us is not comfortable with Al using our credit cards

**57%** of us support the use of Al for faster claims processing

### Which of the following uses of Al are we most comfortable with?

#### **37**% 20% Helping identify billing errors before Contacting patients to flag an claims are submitted outstanding patient bill 18% **24**% Assisting with appealing denied Using a credit card on file to pay patient bills insurance claims 23% 25% Facilitating payment of patient bills None of the above with approval

Facilitating follow-up on insurance claims

**22**%

## What this data could look like in real life

#### Al in practice

This research reveals that transparency, clear communication and strong safety standards aren't just checkboxes. They're the foundation for building patient confidence. Patients want to know how Al is being used, what practices are doing to improve patient experiences, and most importantly, that their relationships with their providers will remain human at their core.

At ModMed, those are the core pillars that support our approach to Al. We believe in using technology to empower providers, not overshadow them. Real tools, applied in real ways, that help you do what you do best: provide real care for your patients.



I'm open to Al ... as long as we're in it together.



#### Your Al-powered practice, brought to life



Al that routes patient messages, designed to help improve response times



An Al-powered scribe that works with your EHR to help automate downstream workflows



Al designed to help reduce time spent categorizing and linking inbound faxes to patient records



Al designed to flag claims with a greater likelihood of denial before submission, to help save staff time

